

Dear Sam,

Thank you so much for meeting with me today. I really enjoyed learning more about your career journey at Startups Of London -hearing what it was like to join as the fifth employee was so impressive! Also, your insights on where you see the company going in the next couple of years really opened my eyes to where the industry and Startups Of London are headed.

To follow up on our conversation about churned clients, I've attached a mini study I mocked up on my initial ideas for increasing renewals. I am happy to discuss this further if you see it being a helpful resource.

I can tell Startups Of London is a special place to work, and I would be thrilled to join such an innovative, hardworking, and passionate team of individuals. Please let me know if there's anything else I can provide to make your hiring decision easier.

Best regards,

(Your Name)